

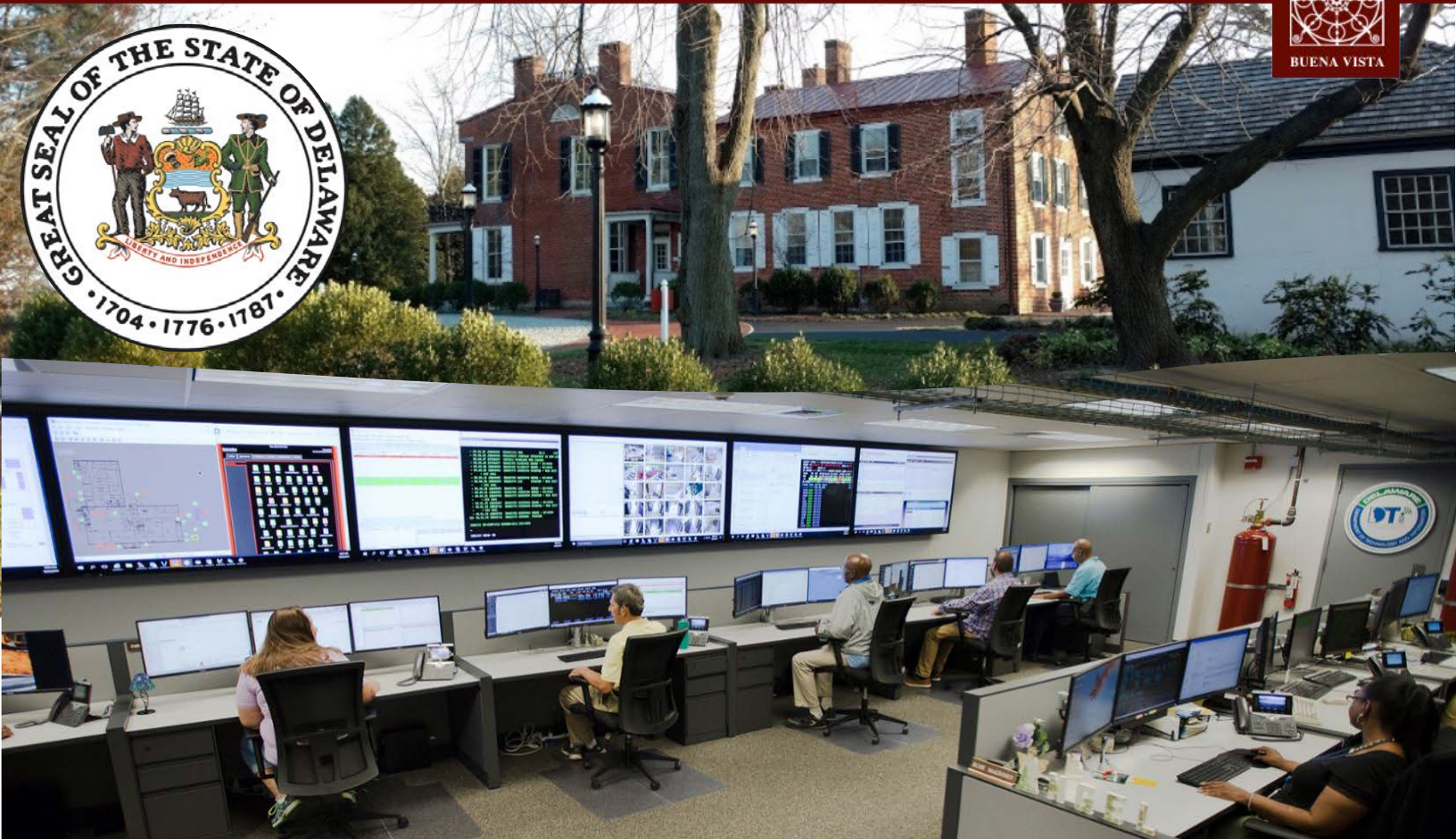
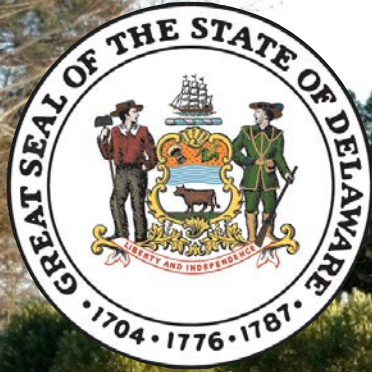
24 7xChange

91ST MEETING
Delaware Valley Chapter



BUENA VISTA

A DELAWARE COUNTRY ESTATE



**JUSTIN DAY, DIRECTOR
DATA CENTER & OPERATIONS**

DEPARTMENT OF TECHNOLOGY & INFORMATION

MAY 15, 2019

BUENA VISTA - NEW CASTLE - DELAWARE



BILL HICKOX
CHIEF OPERATING
OFFICER
ADVANTECH, INC.



BRYAN KAINRATH
SENIOR VICE PRESIDENT
GLOBAL SKILLS X-CHANGE





DENNIS CRONIN
OWNER
RESILIENT SOLUTIONS, LLC



RESILIENT SOLUTIONS - DENNIS D. CRONIN
2004 – PRESENT 15 YEARS
SOUTHERN PINES, NORTH CAROLINA

STRATEGIC CONSULTING TO THE TECHNOLOGY SECTORS
DATA AND TCO ANALYTICS
FORENSIC, DUE DILIGENCE AND RISK EVALUATIONS
REAL ESTATE: SITE SEARCH AND SELECTION, CONSULTING
CONSTRUCTION MANAGEMENT AND OWNER'S
REPRESENTATION

OPERATIONS: OPERATING PROCEDURES, MAINTENANCE
ROUTINES, AND WEB-BASED PROPERTY MANAGEMENT
APPLICATIONS

TOUCHING THE LIVES OF DELAWARE CITIZENS



JUSTIN DAY, *BIO*

JUSTIN IS THE DIRECTOR OF DATA CENTER & OPERATIONS AT THE DELAWARE DEPARTMENT OF TECHNOLOGY & INFORMATION. IN THIS ROLE, HE LEADS A TEAM OF 100 TECHNOLOGISTS WITH RESPONSIBILITIES FOR DATA CENTER INFRASTRUCTURE, SYSTEMS DEVELOPMENT, NETWORK OPERATIONS, AND END-USER SERVICES





BILL HICKOX, *BIO*

BILL IS CURRENTLY THE CHIEF OPERATING OFFICER AT ADVANTECH, INC. IN DOVER, DE. THERE HE IS RESPONSIBLE FOR OVERSEEING ALL OPERATIONS INCLUDING SALES, ENGINEERING, INSTALLATION, SERVICE, AND MANAGED SERVICE OFFERINGS





**BRYAN KAINRATH, *BIO*
GLOBAL SKILLS EXCHANGE (GSX)**

PRIOR TO JOINING GSX, BRYAN WORKED 15 YEARS AT COMPTIA AS VICE PRESIDENT OF CERTIFICATION AND WAS RESPONSIBLE FOR COMPTIA'S 17 IT CERTIFICATION PROGRAM. BRYAN HAS A BACHELOR'S DEGREE IN BUSINESS AND ECONOMICS FROM BENEDICTINE UNIVERSITY AND AN MBA FROM NORTHERN ILLINOIS UNIVERSITY





**Mission
CRITICAL**



**DENNIS CRONIN, D.MCO – RESILIENT SOLUTIONS LLC
& 7X24 EXCHANGE FOUNDER**

DR. CRONIN IS A FOUNDER OF 7X24 EXCHANGE AND FORMER DELAWARE VALLEY CHAPTER BOARD MEMBER. DR. CRONIN SERVES AS A COLUMNIST AND ADVISOR FOR MISSION CRITICAL MAGAZINE, IS A MISSION CRITICAL SUBJECT MATTER EXPERT AND SITS ON THE BOARDS OF SEVERAL MISSION CRITICAL INDUSTRY GROUPS

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Delaware Valley Chapter



**JUSTIN DAY, DIRECTOR
DATA CENTER & OPERATIONS**

DEPARTMENT OF TECHNOLOGY & INFORMATION



**“Innovation is Delaware’s path to jobs
and prosperity.”**

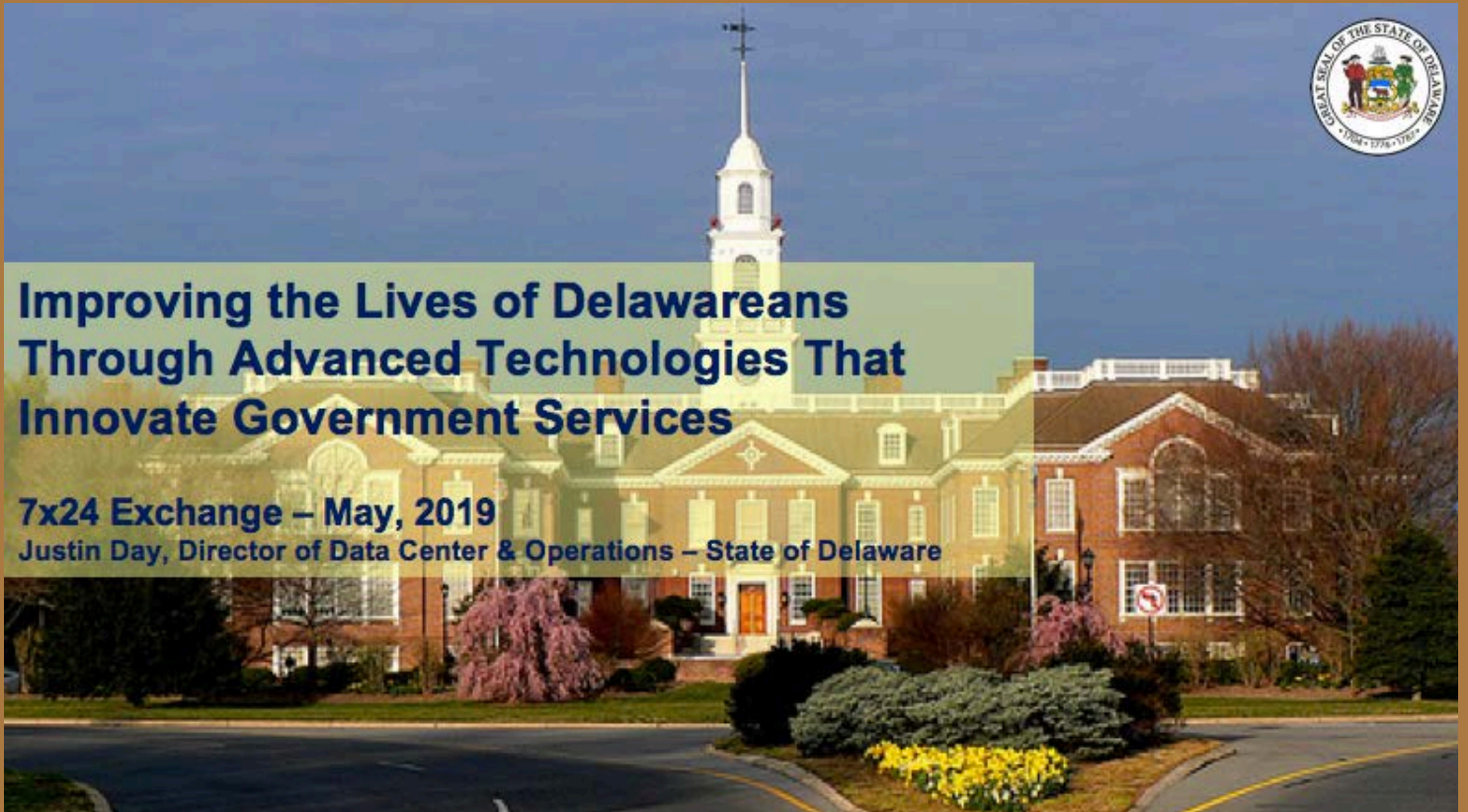
– Governor John Carney



**Improving the Lives of Delawareans
Through Advanced Technologies That
Innovate Government Services**

7x24 Exchange – May, 2019

Justin Day, Director of Data Center & Operations – State of Delaware



Delaware's EDGE

DATA CENTER TRANSFORMATION JOURNEY - PRESENT



- FORMED TEAM TASKED WITH PROVIDING CRITICAL FACILITY & INFRASTRUCTURE SERVICES NECESSARY TO MAINTAIN THE SECURITY, RELIABILITY, MAINTAINABILITY, AND AVAILABILITY OF STATE SYSTEMS AND DATA.
- IMPLEMENTED WORKFORCE DEVELOPMENT PROGRAM TO BUILD SKILL-SETS, PROVIDE POSITION DEPTH, AND STAFF RESILIENCY
- NEW JOB DESCRIPTIONS & PAY RANGES DEVELOPED
- EVOLVED TO AN EMPOWERED, PROACTIVE, & ADAPTABLE WORKFORCE WITH AN ENTERPRISE PERSPECTIVE
- ELECTRICAL & MECHANICAL CAP – IN PROGRESS

A man in a dark suit and green tie stands in a server room, looking upwards. Behind him is a large window with a grid of server racks. To his right is a wooden desk with a Dell monitor and other equipment.

BILL HICKOX
CHIEF OPERATING OFFICER
ADVANTECH, INC.

**SECURING THE DATA CENTER WHILE PROVIDING OPTIMAL
OPERATIONAL UPTIME – REAL LIFE EXAMPLES**

- BIOMETRIC READERS
- OPTICAL SCANNERS
- WAVE TECHNOLOGY
- WIRELESS RACK ACCESS CONTROL
- BAS INTEGRATION
- DEDRONE TECHNOLOGY
- TAILGATE PREVENTION
- ROBOTICS





**BRYAN KAINRATH, SENIOR VICE PRESIDENT
GLOBAL SKILLS X-CHANGE**

- * GSX BACKGROUND
- * CERTIFIED MISSION CRITICAL OPERATOR (CMCO) HISTORY
- * CMCO INDUSTRY ADOPTERS CMCO EXAM DOMAINS
- * SAMPLE QUESTIONS
- * TRAINING PROGRAMS
- * TESTIMONIALS



DENNIS CRONIN, OWNER RESILIENT SOLUTIONS, LLC



"Breaking News: Just when you thought it was going to be routine 2 am Monday morning server maintenance... The Venison Red Team gets past your fancy guards and biometrics," DEFCON Furs

Courtesy DCD News





AND THE ANSWER IS...



















Swag





**ALL THE
BEST &
REMEMBER
YOU WILL
BE MISSED**



GARY ARON HAS SERVED ON THE CHAPTER'S BOARD OF DIRECTORS FOR MORE THAN A DECADE. HE HAS HELPED WITH SEVERAL STRATEGIC INITIATIVES, AND HAS ENHANCED THE MEMBERSHIP'S INDUSTRY KNOWLEDGE WITH A HEIGHTENED FOCUS ON EDUCATIONAL PRESENTATIONS. GARY HAS PRESENTED NUMEROUS TIMES AT CHAPTER MEETINGS AND 7X24 INTERNATIONAL CONFERENCES. HE HAS ALSO SECURED MANY PROMINENT PRESENTERS FOR OUR CHAPTER MEETINGS.

THANK YOU
for your support!

Upcoming

7X24

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Delaware Valley Chapter

EVENTS

- 7X24 - 2019 - JUNE SPRING CONFERENCE, BOCA RATON, FL (JUNE 2-5, 2019)
- 7X24 - 2019 - JULY TRUMP NATIONAL GOLF CLUB NJ (JULY 15, 2019 MEETING)
- 7X24 - 2019 - SEPTEMBER - FALL CONFERENCE (88TH MEETING)
- 7X24 - 2019 - NOVEMBER - CHAPTER (89TH MEETING)

WWW.7X24DELVAL.ORG

 **register now**

 **Thank
you**