

7x24 Exchange Delaware Valley Chapter November 21, 2019 - 94th Meeting

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presenters



ROSS
WARRINGTON

JAY NYLAND

VXCHNGE

**DATA CENTER
MIGRATION
CHECKLIST**



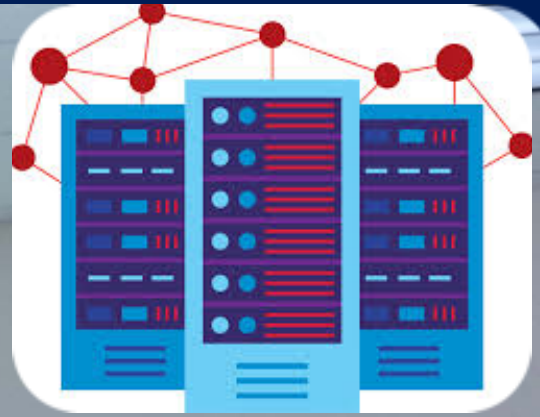
**How to Make Your
Data Center
Migration a Success**



POWERSMITHS
Socomec Group

7x24
Change

Delaware Valley Chapter



Ross Warrington is a Regional Vice President, Operations at vXchnge and is responsible for managing all 14 day locations. With more than 30 years of experience, Ross has managed data center construction, engineering, repair and maintenance, leading him to the emerging business of colocation.



Migration Process Guide

Concept

- Why and Where
- Customer's
- Executive Agreement

Details

- vXchnge Data Ctr. Team
- IT & Support Vendors
- Key Customer Accounts
- Requirements Outline
- Executive Agreement

Create

- Develop the Backbone Migration Plan
- Budget Estimate
- Customer Impact
- Tolerance
- Executive Agreement

Formalize

- Create your Step by Step Plan.
- Customer input
- Vendor support
- Equipment
- Network
- Support
- Testing
- What If Planning
- Final Cost
- Timeline
- Executive Approval

Execute

- Plan for the unexpected. If you think you might need back up support, parts, systems or an alternate network, plan.
- Include members from your IT, Equipment Vendor, Network Provider to either be an active part of the migration team or on standby ready to support.

If you are
not **here**,
you won't
hear!





Jay Nyland is a Regional Vice of Sales at VXchnge for the East and leads a high-performing sales team. Jay has over 20 years experience in the data center and technology industry, spending many years architecting complex hosted solutions, inclusive of storage, network, cloud and security technologies.





Mike Chimchirian is a Senior Account Executive and has been with vXchnge just under one year and works out of our Philadelphia office. Mike is responsible for acquisition and management of vXchnge's clients. When he's not meeting with clients, he's enjoying the outdoors with his wife and daughter.



JULIE FORSHT
Eastern Regional
Sales Manager
POWERSMITHS

Guest Speaker

POWERSMITHS
Socomec Group

Julie Forsht has over 20 years on the power side of the industry, Julie has been a hands on sales person. From, Switchgear, Generators, UPS, Rotary UPS, STS, PDU to transformers, she has gained much of her experience by being at the job site. Julie is currently Eastern Regional Sales Manager/Key Accounts for Powersmiths.



The Transformer is the Heart of the Electrical Power Distribution System

Small Part of Project Budget but Vital !

Manufacturer documentation that sizing primary protection at 125% of nominal full load amps will not result in nuisance tripping on transformer inrush.







*wise people
never stop
learning*



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CORE POWER
AND ENVIRONMENT





Happy Thanksgiving!



Merry Christmas!

Happy New Year!



THE MISSION CRITICAL

EVO
LUT
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SAVE THE DATE!

JUNE 7-10, 2020

**JW MARRIOTT ORLANDO GRAND LAKES
ORLANDO, FL**

2020 SPRING CONFERENCE
END-TO-END RELIABILITY: MISSION CRITICAL FACILITIES